



Agents of Possibility Home Buyer Worksheet

To help you achieve your goals in relation to buying a home we need to ask you some questions that will help us understand how we can serve you best.

Please take time to fill this sheet out individually.

All questions do not have to be answered.

Please tell us, what is the primary reason you are interested in finding a new home?

Please describe what you would consider an ideal home for you. How would it look and feel, what activities you would do in it, etc. ?

Tell us about your lifestyle. What do you see yourself doing in your new home?
(Entertaining, relaxing, raising a family, etc.)

Are there specific neighborhoods you have in mind that you would like to look at?

What attracted you to this neighborhood?

What do you feel will be the key factors in your purchasing decision? (Price, payment, space, location, feature, commute time, etc.)

What time frame do you have in mind for moving?

What will you do if you do not find a home in that time frame?

Do you need to sell another home before moving? Yes No

Is that home currently listed for sale? Yes No If yes, how much is it listed for?

Agent that you listed with? _____

Phone _____ How long has it been on the market _____?

How many children do you have? _____

Names : #1 _____ Birthdate _____

#2 _____ Birthdate _____

#3 _____ Birthdate _____

Do you have any special school requirements?

Do you have any pets? Yes No Type of pet's? _____

Pets Names _____

Approximately how many square feet are you looking for in a home?

Number of Bedrooms? _____ Number of bathrooms? _____ Yard Size _____

Have you determined the payment amount that will fit your budget ?

Have you been prequalified for a loan? Yes No

If yes, who is your loan officer and what is the contact information?

Do you have a person who you would prefer us to use as the main contact?

Yes No Either If yes to above who is the preferred contact?

When is the best time(s) for me to call you? _____

Which is the preferred method of contact? Email Telephone Text All of them!

Contact 1 e-mail: _____ Contact 2 e-mail: _____

When is the best time for you to look at property? _____

Please rate the importance of each feature that you would like in a home.

1 Definitely not important.

5 Very important.

Fireplace 1 2 3 4 5

Entertainment area 1 2 3 4 5

Family room 1 2 3 4 5

Carpet color 1 2 3 4 5

Open feeling 1 2 3 4 5

Neighborhood 1 2 3 4 5

Single story 1 2 3 4 5

Closet space 1 2 3 4 5

Den 1 2 3 4 5

Modern kitchen 1 2 3 4 5

Pool/Spa 1 2 3 4 5

Large yard 1 2 3 4 5

Low maint. Yard 1 2 3 4 5

Privacy 1 2 3 4 5

Double story	1 2 3 4 5	Light	1 2 3 4 5
Dining room	1 2 3 4 5	View	1 2 3 4 5
Close to schools	1 2 3 4 5	Close to shopping	1 2 3 4 5
Close to work	1 2 3 4 5	Location	1 2 3 4 5
Price/Payment Comfort	1 2 3 4 5	Master bedroom	1 2 3 4 5
Drive Time	1 2 3 4 5	Space	1 2 3 4 5
Age of Home	1 2 3 4 5	“How it fits the kids”	1 2 3 4 5
BBQ area	1 2 3 4 5	“How it Feels”	1 2 3 4 5
Close to Dog Parks	1 2 3 4 5	“How it fits the budget”	1 2 3 4 5
Quite Street	1 2 3 4 5	“How it fits the toys”	1 2 3 4 5
Tile	1 2 3 4 5	“How it fits the pets”	1 2 3 4 5
Hardwood Floors	1 2 3 4 5	“How it fits the family”	1 2 3 4 5

Are there any other features, thoughts, etc. not mentioned that are important to you in your new home? _____

How will you know when you have found your perfect home? _____

Do you understand how the real estate MLS service works? Yes No

Do you understand how an agent who finds you a home gets paid? Yes No

Are you willing to commit to working with us to help you find a home? Yes No

Comments:

Our goal is to help make buying your home a positive experience. In order to do that we will need open communication between us. That way the little problems that naturally come up in buying a home can be handled easily and without stress. Is there anything that you would like to tell us that you feel might be helpful in our working together?
